Parker Associates

7071 Warner Avenue, Suite 158, Huntington Beach, California 92647 Tel. (714) 847-5256 / Fax (714) 841-7699

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October 2, 1996

Dear Terry:

I wanted to thank you for your excellent presentation, "When the Going Gets Tough, the Tough Lighten Up!" at the All Cities Resource Group. Your practical ideas for using humor to break through tension in staff meetings, create rapport and inspire teamwork in a changing business environment has already been put to good use. It certainly helps to lighten up my load and maintain my perspective.

In addition, your segment on NLP communication skills has been a big help in adapting quickly and effectively to other people's behaviors. It's a great tool for organizational development. And answering business questions from the audience as your celebrity characters was hilarious!

As a human resource specialist, I can say that your work has great value for anyone in my field. Keep up the good work.

Sincerely.

Helen Parker

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A Human Resources Management Company